

# **Social Brand Personality** | Methodology

### DATA

### TRACKED:

Mentions of Netflix, Amazon Prime Video or Disney+ (including hashtags and Twitter handles)

### DATE RANGE:

September 1<sup>st</sup> – September 15<sup>th</sup> 2019 vs. September 1<sup>st</sup> – September 15<sup>th</sup> 2020

### **SOURCES:**

Twitter, Blogs, Forums (including Reddit), News and Reviews

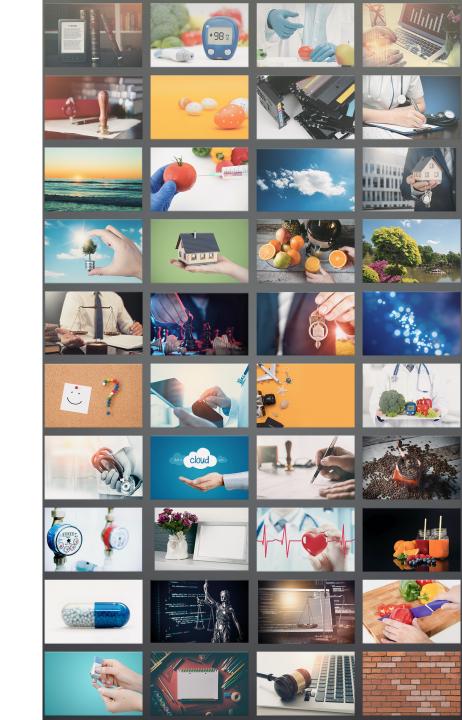
### **SBP REFERENCES**

### **DIMENSIONS:**

Tracked by keyword syntax based on Aaker's 1997 Brand Personality Dimensions

### ARCHETYPES:

Based on Jung's 12 Universal Archetypes (1947)



# Social Brand Personality | Streaming Services Pre-Post COVID-19







**NETFLIX** 

**AMAZON PRIME VIDEO** 

**DISNEY+** 

**Archetypes** 

### THE CAREGIVER & **EXPLORER**

The platform for light entertainment, self-care, and discovering new things.

### THE SAGE

Renowned for consistently releasing high-quality original series and providing access to popular classics.

### THE MAGICIAN

Celebrated for invoking nostalgia and wisping people away to otherworldly, fantastical places.

### **Dimensions**

### **SINCERITY**

Family-friendly, Wholesome

### **EXCITEMENT**

Carefree. Spirited, Youthful

### COMPETENCE

Leadership, Success, Influential

### SOPHISTICATION

Elegant, Prestigious, Luxury

### RUGGEDNESS

Outdoorsy, Athletic, Tough

### **CURATED**

Polished, Purposeful, Deliberate









Across streaming services, we can see substantial shifts in their social brand personality from 2019 to 2020.

Competence improves as streaming services become a primary source of entertainment and the only viable way to release content during COVID-19.

Likewise, they grow in perceived Sincerity in 2020 as people host watch parties to socialize during lockdown.

Curated also grows as platforms refine content recommendations and release widely popular original shows & movies.





2020

<sup>\*2019</sup> benchmark includes speculation about Disney+ as it did not launch until November 2019

## **Social Brand Personality** | Netflix Pre-Post COVID-19



### **NETFLIX**

Archetypes

# THE CAREGIVER &

Netflix is seen as an equally valid platform for light entertainment, self-care, and discovering new things.

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### **EXPLORER**











Netflix's perception for *Excitement* has fallen since 2019.

People increasingly express that too many shows are 'slow burners' and that Netflix cancels too many series, suggesting that they may be bored or fed up with the platform due to excessive use during lockdown.

However, general excitement for new content is still very high.

Being antisocial and eating fries while watching Netflix in your room all day, not exercising ect should not be seen as something "cool" or "funny" or whatever

So excited for this new Jamie foxx movie on Netflix 😌



Onetflix cancelled two shows I was so excited to continue. If they end up giving up on cursed I'll die and cancel my subscription

## **Social Brand Personality** | Netflix Pre-Post COVID-19



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# **SINCERITY**



### RUGGEDNESS

Netflix's perception for *Competence* has grown since 2019 as people praise its original movies and series.

While complaints about cancelled shows are common, they are often paired with complements about the show's potential or examples of other times Netflix listened and brought back a series.

The Devil All The Time is riveting from beginning to end. Tom Holland gives the best performance of his career within a star studded cast. Definitely a win for Netflix and glad I got the chance to check it out early. Everyone please watch on September 16th #TheDevilAllTheTime

> Netflix really had the opportunity to develop The Society into one of the best series but they just cancelled it 😤 🔀

ozark was cancelled and y'all watched it enough so they made another season, can we do that with the OA plz it's prob one of the best shows on Netflix and nobody seen it 2 2 2 2

# **Social Brand Personality** | Netflix Pre-Post COVID-19

# NETFLIX

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THE CAREGIVER & **EXPLORER** 

discovering new things.













Netflix's perception for *Sophistication* has risen since 2019 as people compliment its documentaries and drama series. They often express that these types of shows are thought-provoking and provide new perspectives on different issues.

Wow. Just watched #TheSocialDilemma on @netflix and it's a powerful message. #socialmedia has two sides. One thing I have always maintained is it should not replace human interaction. I remember when phones were a luxury. All the family eating together and discussing all sorts.

> Watching Borgen on Netflix and it's a fascinating look into coalition politics .. Denmark has always been governed by coalitions and it has worked well....

## **Social Brand Personality | Amazon Prime Video Pre-Post COVID-19**



### **AMAZON PRIME VIDEO**

**Archetypes** 

### THE SAGE

Amazon is renowned for consistently releasing highquality original series and providing access to popular classics.

**Dimensions** 

### **SINCERITY** Family-friendly, Wholesome

### **EXCITEMENT**

Carefree. Spirited, Youthful

### COMPETENCE

Leadership, Success, Influential

### SOPHISTICATION

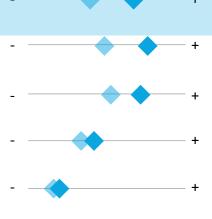
Elegant, Prestigious, Luxury

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Amazon Prime Video's Sincerity grows substantially from 2019, driven by original series about love and triumph that are perceived to be wholesome and are warmly received as a result.

If you want something gloriously life-affirming to watch, I would absolutely recommend @modernlovetv on @PrimeVideo - some fabulous writing, brilliantly acted with a stunning score from @GaryClarkMusic Based on real-life essays from the <a>@nytimes</a> #Television

#Bingeworthy

Just finished #WorldsToughestRace on Amazon Prime and it was awesome. It's like Amazing Race and Survivor combined... except it's all outdoor adventures, great scenery and wholesome human stories. Plus Bear Grylls! Hope they make another season.

### **Social Brand Personality | Amazon Prime Video Pre-Post COVID-19**



### **AMAZON PRIME VIDEO**

Archetypes

### THE SAGE

Amazon is renowned for quality original series and

### **Dimensions**

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consistently releasing highproviding access to popular classics.

### expensive than going to a theater to watch it when it first came out.

dimension.

That sucks! Its a great movie but \$15? That's more

Wtf @PrimeVideo

I've taken to buying the seasons on Amazon Prime. Expensive business though at £15 or so per season! A real shame that we never got the DVD box set over here.

Amazon is winning the streaming wars when it comes to quantity of quality documentaries available.





Amazon Prime Video's perception of *Sophistication* rises from 2019, in part driven by critical observations that Amazon often charges for movies and series on top of the subscription fee.

However, positive comments about deep, informative documentaries and series also drive the uptick in this

## **Social Brand Personality | Amazon Prime Video Pre-Post COVID-19**



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Amazon Prime Video's perception for *Curated* rises sharply from 2019 as people remark that content recommendations are helpful, and that original series are enthralling and well-made.

Look I'm gonna be honest. Amazon 100% has figured out who I am and what I enjoy. How do I know? Because I went on amazon video and they listed about 20 movies. 20 movies I enjoyed, haven't seen in a long time and movies I've genuinely been meaning to watch.

Great show! Good job Prime Video!

#TheBoys price is #Awesome! But for goodness sake, 10 episodes is not a season! Let's ramp it up to 20 and actually have a real season!

# Social Brand Personality | Disney+ Pre-Post COVID-19



### **DISNEY+**

Archetypes

Polished, Purposeful, Deliberate

### THE MAGICIAN

Disnev+ is celebrated for invoking nostalgia and wisping people away to otherworldly, fantastical places.

**Dimensions SINCERITY** Family-friendly, Wholesome **EXCITEMENT** Carefree. Spirited, Youthful COMPETENCE Leadership, Success, Influential SOPHISTICATION Elegant, Prestigious, Luxury RUGGEDNESS Outdoorsy, Athletic, Tough CURATED

Disney+'s perception for *Sincerity* grows from 2019 as adults reconnect with the movies and series that inspired them as children and re-experience Disney as 'the place where dreams come true'.

They introduce these beloved programmes to younger family members, often sharing the wholesome bonding experiences and inspiration that results from them online.

### I'm wholesome, I have Disney plus.

Daughter runs upstairs: "Dad we just watched #Mulan and

girls can do anything!!!

Husband: Of course they can.

Daughter: No Daddy, I mean it. They literally can.

@disneyplus #disney #Mulan #warriorgirls

Sincere tweet time. I have a ton of memories tied to #TheSimpsons . It's the best tv show ever. It has informed my sense of humor more than probably anything else. It was what I'd sneak and watch back to back at my grandmother's house. It is also only reason I have Disney Plus

### Social Brand Personality | Disney+ Pre-Post COVID-19



### **DISNEY+**

Archetypes

### THE MAGICIAN

Disnev+ is celebrated for people away to otherworldly,

#### **Dimensions**

### **SINCERITY**

Family-friendly, Wholesome

### **EXCITEMENT**

Carefree. Spirited, Youthful

Leadership, Success, Influential

### SOPHISTICATION

Elegant, Prestigious, Luxury

#### RUGGEDNESS

Outdoorsy, Athletic, Tough

#### CURATED

Polished, Purposeful, Deliberate

invoking nostalgia and wisping fantastical places.



# COMPETENCE



Excitement decreases slightly from 2019 as enthusiastic speculation about Disney+ ends after it is launched.

However, Excitement remains high as people anticipate upcoming releases in popular franchises such as Disney Princess movies (Frozen, Mulan, etc.) and Star Wars. International audiences also express excitement when Disney+ becomes available in their respective regions.

Well OMG this looks AMAZING @themandalorian @jonfavs @starwars @disneyplus I truly can't wait! I was so excited watching the trailer. I love this show! It's truly incredible and so unique 😄 😄 😄 #TheMandalorian

> I got Disney plus and the most exciting things are that I get to watch even Stevens and Lizzie McGuire

MCU Disney Plus looks too good! Wandavision looks rly unique and obviously falcon and ws was dope. Loki, it's good to see u again my old friend.

## Social Brand Personality | Disney+ Pre-Post COVID-19



### **DISNEY+**

Archetypes

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Carefree. Spirited, Youthful

### COMPETENCE

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Elegant, Prestigious, Luxury

### RUGGEDNESS

Outdoorsy, Athletic, Tough

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Curated rises from 2019 as people familiarize themselves with Disney+'s wide offering of shows and movies.

This dimension still sees low performance as many complain that new releases are underwhelming, and that beloved series are not available despite Disney+ being the 'go-to' place for all Disney content. International audiences often complain that regional releases are botched, causing them to feel neglected.

Just finished watching #Mulan a and as much as it is an amazing movie as a #Disney fanatic I feel it really missed the mark...added a lot of unnecessary scenes in my opinion and didn't stay true to the original...was highly disappointed unfortunately 😂 @DisneysMulan @disneyplus

> kinda disappointed by the fact that Brandy and mr. whiskers ain't on Disney+. Used to be my all time favorite show to watch

#DisneyPlus launch in the Nordics is underwhelming: there's a whole season of #TheMandalorian out and we're only given the first two episodes? Disappointing. @disneyplus



# Social Brand Personality | HBO Max Pre-Post COVID-19



### **HBO MAX**

Archetypes

THE EXPLORER

HBO Max is established as the service that can provide new stories on existing much-loved IP



**SINCERITY** 

Family-friendly, Wholesome

**EXCITEMENT** 

Carefree. Spirited, Youthful

COMPETENCE

Leadership, Success, Influential

SOPHISTICATION

Elegant, Prestigious, Luxury

RUGGEDNESS

Outdoorsy, Athletic, Tough

CURATED

Polished, Purposeful, Deliberate

♠ PRE-COVID



Excitement dips post-launch, as expected. Ruggedness, however, also significantly dips, in large part due to debate around the service's decision to place a trigger warning before Blazing Saddles.

The conversation around *Sincerity*, meanwhile, remains consistently high volume due to the service's ability to create and platform original content from comic book giants DC, intellectual property that's emotive for a great number of viewers.

very excited to see all the Godzilla movies on HBO Max, my inner child could not be more thrilled!

HBO Max puts a trigger warning on Western spoof Blazing Saddles mol.im/a/8629157 via @MailOnline

Liberals just have to keep showing how stupid they are and how stupid they think everyone else is.

I need all the queer women to know that "Harley Quinn" is real gay and the first two seasons are on HBO Max ....



